KiwiSaver Conservative Fund

Portfolio Investment Entity

$\operatorname{Monthly} \operatorname{Fact} \operatorname{Sheet}$ as at 30 April 2020



Portfolio Managers



Paul Morris Portfolio Manager



Mark Riggall Co-Portfolio Manager

A wave of extraordinary policy action, coupled with signs economies may be coming out of lockdown, has helped both share and corporate bond markets recover some of March's weakness. This was to the Fund's benefit, noting its bond holdings are primarily corporate bonds (albeit exposure to government/government related bonds has been increased). The market recovery contributed to the Fund regaining some value in April, up 2.5% in the month, equating to a 1-year return of 3.5%.

Mindful of its conservative risk profile, the Fund had started the month with a very cautious risk setting; significantly less shares, less lower rated corporate bonds and more cash than its long run neutral. As the breadth of the unprecedented fiscal and monetary policy response became evident, we did slightly reduce cash holdings by increasing exposure to both shares and corporate bonds. These additions were focused in shares and corporate bonds of companies with resilient balance sheets which operate in defensive sectors. They are therefore better equipped to deliver reasonable mediumterm returns, especially when supported by ongoing central bank support.

Looking forward, until there is improved clarity as to the duration and impact of the economic shutdowns our focus will remain more on attempting to limit capital losses, even if that means missing out on some market upside. Therefore, for now the bar is still set reasonably high to materially add further to the Fund's risk settings.

To view Milford's May 2020 Market and Economic Review please see <u>milfordasset.com/fact-sheet</u>.

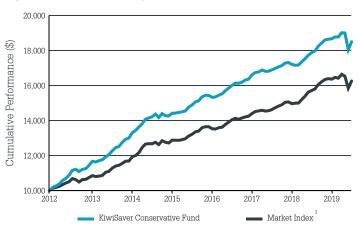
External Ratings



Milford KiwiSaver Conservative Fund received a FundSource Rating of 'AAA' in April 2019

Cumulative Fund Performance

(after fees and before tax)



Assumes the growth of \$10,000 invested at the Fund's inception date.

Key Fund Facts

Objective ²	Moderate returns and protect capital over a minimum of three years				
Description	Diversified fund that primarily invests in fixed interest securities, with a moderate allocation to equities				
Target Allocation	82% Income Assets / 18% Growth Assets				
Neutral FX Exposure	0%				
Net Asset Value (NAV)	\$196.2 M				
Yield ³	2.38%				
Average Credit Rating	A-				
Duration	2.68 years				
Buy-sell Spread	None				
Inception Date	1 October 2012				
Benchmark	Not applicable				
Base Fund Fee 4	0.95%				
Performance Fee	Not applicable				
Total Fund Fees ⁵	0.95%				
	Lower risk Higher risk				
Risk Indicator	1 2 3 4 5 6 7				
	Potentially lower returns Potentially higher returns				







Investment Performance after fees as at 30 April 2020⁶

	1 Month	3 Months	1 year	3 years (p.a.)	5 years (p.a.)	Since inception (p.a.)
Milford KiwiSaver Conservative Fund	2.54%	-2.71%	3.49%	4.94%	5.40%	8.45%
After Tax 10.50%	2.37%	-2.63%	3.09%	4.49%	4.89%	7.83%
After Tax 17.50%	2.26%	-2.57%	2.82%	4.19%	4.55%	7.42%
After Tax 28.00%	2.09%	-2.49%	2.42%	3.74%	4.04%	6.80%
Market Index ¹	2.61%	-2.30%	3.48%	5.00%	5.10%	6.63%

Top Equity Holdings

Holdings	% of Fund's NAV
Transurban Group	0.58%
Spark New Zealand	0.56%
Contact Energy	0.43%
American Waters Works	0.36%
Mirvac Group	0.35%
Alphabet	0.27%
Microsoft Corp	0.24%
Amazon	0.24%
Charter Hall Long Wale REIT	0.23%
Apple	0.21%

Top Fixed Interest Holdings

Holdings	% of Fund's NAV	
Bank Of China 2.4% 2020	1.84%	
NZLGFA 1.5% 2029	1.48%	
Housing NZ 3.36% 2025	1.32%	
John Deere 1.75% 2024	1.23%	
Westpac 2.22% 2024	1.16%	
ASB Bank 1.83% 2024	1.14%	
ANZ Bank 3.03% 2024	1.03%	
Lendlease 4.5% 2026	1.03%	
Synlait Milk 3.83% 2024	0.96%	
ANZ Bank Float 2024	0.94%	

Note: Fixed interest securities are reported in the following format: Issuer name, interest (coupon rate), maturity year.

Current Asset Allocation

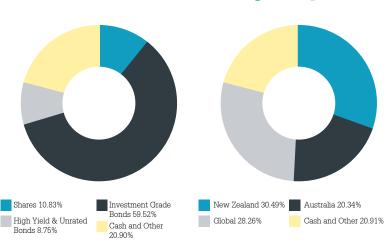
	Actual Investment Mix	Neutral Investment Mix
Effective Cash#	20.71%	6.00%
New Zealand Fixed Interest	27.56%	35.00%
International Fixed Interest	40.70%	41.00%
New Zealand Equities	1.86%	3.00%
Australian Equities	1.45%	3.00%
International Equities	5.71%	8.00%
Listed Property	1.81%	4.00%
Other	0.20%	0%

[#] The actual cash held by the Fund is 9.88%. Effective Cash reported above is adjusted to reflect the Fund's notional positions (e.g. derivatives used to increase or reduce market exposure).

Fund Portfolio Mix

Region Exposure

Unit Price: \$1.8211



^{1.} The Fund does not have a performance benchmark, hence a market index has been included for comparison purposes. See the Statement of Investment Policy and Objectives for more details on the market index. The market index is a blend of indices that represent the Fund's neutral asset allocation. Note the Fund's investment strategy is designed to achieve its objective, which may mean that at times, the returns of the market index may not be an appropriate measure. 2. After the base fund fee but before tax. 3. Yield (before tax and fees) for underlying investments in the Fund. 4. Where applicable, the Base Fund Fee includes an estimate of non-related underlying fund charges. 5. The Total Fund Fees comprise the Base Fund Fee and any estimated Performance Fee. Please refer to the Product Disclosure Statement for more information as to how these are calculated. 6. Please note past performance is not

 $Please \ refer to \ the 'Glossary for \ the \ Monthly \ Fact \ Sheet' \ at \ \underline{milfordasset.com/fact-sheet-ks} \ for \ more \ information \ about \ the \ data \ published \ within \ this \ document.$

