

Balanced Fund

Portfolio Investment Entity

Monthly Fact Sheet as at 31 October 2019



Portfolio Managers



Mark Riggall
Portfolio Manager



Paul Morris
Co-Portfolio Manager

The Fund returned 0.2% in October, bringing the 1-year return to 12.8%. The diversification of investments within the Fund was key in delivering a positive return this month.

Local NZ and Australian markets underperformed, with a notable fall in the electricity companies after the future viability of the Tiwai Point aluminium smelter was called in to question by its owner Rio Tinto. Australian shares fell as the banking regulator announced measures to strengthen protection for depositors - impacting bank profitability and causing their share prices to fall. Both of these events impacted performance during the month but were more than offset by strong performance in investments elsewhere.

Global shares had a good month as a US-China trade deal looks possible and in Europe a worst case 'no deal' outcome to Brexit looks less likely. Corporate bonds also performed well, outperforming government bonds as investors continue to look for higher yielding assets in a low interest rate environment.

Finally, a reduced exposure to foreign currencies helped during the month as the NZ dollar outperformed. It is unusual for all assets to move together in the same direction, particularly month to month, so the Fund's diversification helps to cushion volatility within the Fund. We expect future returns to remain positive, albeit at a slower pace than in the past year.

To view Milford's November 2019 Market and Economic Review please see milfordasset.com/fact-sheet.

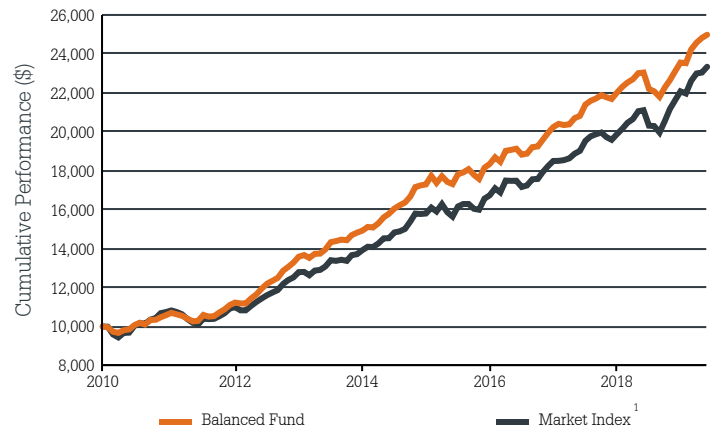
External Ratings



Milford Balanced Fund received a Morningstar Analyst Rating™ of 'Silver' on 22-04-2019

Cumulative Fund Performance

(after fees and before tax)



Assumes the growth of \$10,000 invested at the Fund's inception date.

Key Fund Facts

Objective²	Capital growth over a minimum of five years
Description	Diversified fund that primarily invests in equities, with a significant allocation to fixed interest securities
Target Allocation	39% Income Assets / 61% Growth Assets
Neutral FX Exposure	13.0%
Net Asset Value (NAV)	\$725.5 M
Buy-sell Spread	None
Inception Date	1 April 2010
Benchmark	Not applicable
Base Fund Fee³	1.07%
Performance Fee	The Fund may invest into related Milford funds that charge performance fees.
Total Fund Fees⁴	1.10% (includes an est. performance fee)
Risk Indicator	<div style="display: flex; justify-content: space-between;"> Lower risk Higher risk </div> <div style="display: flex; justify-content: center; align-items: center; gap: 10px;"> 1 2 3 4 5 6 7 </div> <div style="display: flex; justify-content: space-between; margin-top: 5px;"> Potentially lower returns Potentially higher returns </div>



Investment Performance after fees as at 31 October 2019⁵

Unit Price: \$2.4117

	1 Month	3 Months	1 year	3 years (p.a.)	5 years (p.a.)	Since inception (p.a.)
Milford Balanced Fund (Gross Of Tax)	0.23%	1.89%	12.80%	9.98%	9.30%	10.05%
After Tax 10.50%	0.17%	1.78%	12.42%	9.57%	8.82%	9.49%
After Tax 17.50%	0.12%	1.71%	12.17%	9.29%	8.50%	9.12%
After Tax 28.00%	0.06%	1.61%	11.80%	8.88%	8.02%	8.57%
Market Index ¹	-0.12%	1.38%	14.75%	10.74%	9.47%	9.23%

Top Equity Holdings

Holdings	% of Fund's NAV
Spark New Zealand	1.73%
Contact Energy	1.57%
a2 Milk Company	1.52%
Microsoft Corp	1.01%
Transurban Group	1.01%
Alphabet	1.00%
Mirvac Group	0.91%
Visa	0.88%
Financial Select SPDR	0.84%
HDFC Bank	0.83%

Current Asset Allocation

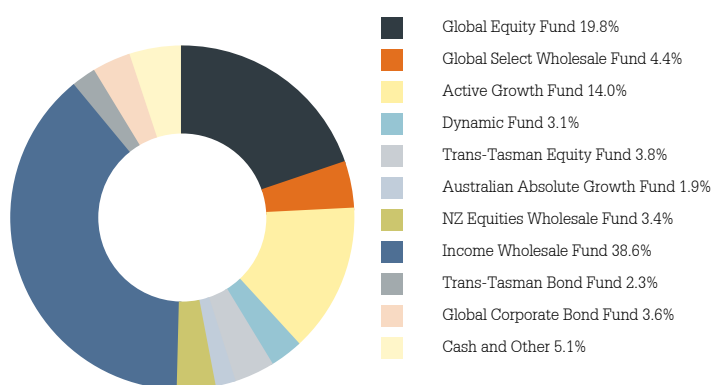
	Actual Investment Mix	Neutral Investment Mix
Cash and Cash Equivalents	13.22%	8.00%
New Zealand Fixed Interest	6.78%	8.00%
International Fixed Interest	25.01%	23.00%
New Zealand Equities	11.39%	15.00%
Australian Equities	7.58%	14.00%
International Equities	26.91%	26.00%
Listed Property	9.11%	6.00%
Other	0.00%	0%

Top Fixed Interest Holdings

Holdings	% of Fund's NAV
QBE 6.75% 2044	0.76%
Rabobank 4.625% 2025	0.50%
JPMorgan 1.09% 2027	0.48%
ASB Bank 5.25% 2026	0.48%
Mirvac Group 3.625% 2027	0.47%
Bank of America 3.458% 2025	0.45%
Westpac 4.695% 2026	0.43%
IAG Float 2045	0.42%
JPMorgan 5.15% 2023	0.40%
Westpac 2.22% 2024	0.38%

Note: Fixed interest securities are reported in the following format: Issuer name, interest (coupon rate), maturity year.

Fund Allocation



1. The Fund does not have a performance benchmark, hence a market index has been included for comparison purposes. See the Statement of Investment Policy and Objectives for more details on the market index. The market index is a blend of indices that represent the Fund's neutral asset allocation. Note the Fund's investment strategy is designed to achieve its objective, which may mean that at times, the returns of the market index may not be an appropriate measure. 2. After the base fund fee but before tax and before the performance fee. 3. Where applicable, the Base Fund Fee includes an estimate of non-related underlying fund charges. 4. The Total Fund Fees comprise the Base Fund Fee and any estimated Performance Fee. Please refer to the Product Disclosure Statement for more information as to how these are calculated. 5. Please note past performance is not a guarantee of future returns.

Please refer to the 'Glossary for the Monthly Fact Sheet' at milfordasset.com/fact-sheet for more information about the data published within this document.

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