KiwiSaver Conservative Fund

Portfolio Investment Entity



Portfolio Managers





The Fund delivered a return of 0.5% for November, contributing to a 1-year return of 9.4%. Bond returns were mixed in the month, with strong performance from Australian bonds outperforming a close to flat return from NZ and global bonds.

In NZ, the anticipated November rate cut did not materialise while expectations for further global central bank rate cuts diminished. Returns from the Fund's shares were generally positive. Global shares had a strong month supported by an improving economic outlook. Australasian shares contributed a positive return, but the Fund's income share focus underperformed the broader share market. Considering ongoing risks to global growth (Brexit, trade) and our conservative risk profile, during the month we reduced some of the Fund's recently increased share exposure into market strength.

Looking ahead, ongoing supportive central bank monetary policy and low inflation should support bond prices with market interest rates likely to remain in recent ranges. Low interest rates and an improving economic backdrop should underpin share market returns. We therefore remain cautiously optimistic on the return outlook. maintaining slightly less defensive positioning relative to earlier in the year, but still with less shares than the long run neutral. We reiterate however that the price gains already posted by bonds and shares mean the recent moderation in Fund returns could continue in the near term.

To view Milford's December 2019 Market and Economic Review please see milfordasset.com/fact-sheet.

External Ratings



Milford KiwiSaver Conservative Fund received a FundSource Rating of <u>'AAA'</u> in April 2019

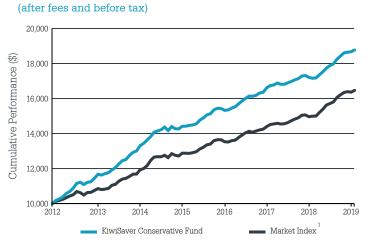


Awards M RNINGSTAF

Consumer NZ People's Choice Award - KiwiSaver

Morningstar Fund Manager of the Year - KiwiSaver Category, NZ

Cumulative Fund Performance



Assumes the growth of \$10,000 invested at the Fund's inception date.

Key Fund Facts

	Moderate returns and protect capital over a				
Objective ²	minimum of three years				
	Diversified fund that primarily invests in fixed				
Description	interest securities, with a moderate allocation to equities				
Target Allocation	82% Income Assets / 18% Growth Assets				
Neutral FX Exposure	0%				
Net Asset Value (NAV)	\$126.6 M				
Yield ³	2.66%				
Average Credit Rating	BBB+				
Duration	2.24 years				
Buy-sell Spread	None				
Inception Date	1 October 2012				
Benchmark	Not applicable				
Base Fund Fee ⁴	0.95%				
Performance Fee	Not applicable				
Total Fund Fees ⁵	0.95%				
	Lower risk Higher risk				
Risk Indicator	1 2 3 4 5 6 7				
	Potentially lower returns Potentially higher returns				



Zenith FundSource - Fund Manager of the Year 2019

Investment Performance after fees as at 30 November 2019 ⁶					Unit Price: \$1.8481	
	1 Month	3 Months	1 year	3 years (p.a.)	5 years (p.a.)	Since inception (p.a.)
Milford KiwiSaver Conservative Fund (Gross Of Tax)	0.53%	0.88%	9.39%	6.94%	6.91%	9.18%
After Tax 10.50%	0.49%	0.79%	8.66%	6.38%	6.33%	8.52%
After Tax 17.50%	0.46%	0.73%	8.17%	6.01%	5.94%	8.09%
After Tax 28.00%	0.43%	0.64%	7.44%	5.45%	5.37%	7.43%
Market Index ¹	0.61%	0.72%	9.80%	6.79%	6.52%	7.21%

Top Equity Holdings

Holdings	% of Fund's NAV
Spark New Zealand	0.57%
Contact Energy	0.41%
Mirvac Group	0.40%
Transurban Group	0.39%
Charter Hall Education Trust	0.33%
Charter Hall Long Wale REIT	0.31%
Kiwi Property Group	0.28%
Aventus Retail Property	0.28%
Arena REIT	0.28%
Goodman Group	0.26%

Fund Portfolio Mix

	Actual Investment Mix	Neutral Investment Mix
Cash and Cash Equivalents	10.51%	6.00%
New Zealand Fixed Interest	25.92%	35.00%
International Fixed Interest	48.51%	41.00%
New Zealand Equities	2.14%	3.00%
Australian Equities	1.72%	3.00%
International Equities	6.70%	8.00%
Listed Property	4.07%	4.00%
Other	0.43%	0%

Top Fixed Interest Holdings

Holdings	% of Fund's NAV
Westpac 2.22% 2024	1.35%
Bank Of China 3% 2020	1.34%
John Deere 1.75% 2024	1.24%
Vector 3.45% 2025	1.22%
NZLGFA 1.5% 2029	1.21%
ASB Bank 1.83% 2024	1.19%
JPMorgan 5% 2024	1.13%
ANZ Bank Float 2024	1.11%
ANZ Bank 3.03% 2024	1.11%
ING Group 1.45% 2024	1.07%

Note: Fixed interest securities are reported in the following format: Issuer name, interest (coupon rate), maturity year.

 The Fund does not have a performance benchmark, hence a market index has been included for comparison purposes. See the Statement of Investment Policy and Objectives for more details on the market index. The market index is a blend of indices that represent the Fund's neutral asset allocation. Note the Fund's investment strategy is designed to achieve its objective, which may mean that at times, the returns of the market index may not be an appropriate measure.
After the base fund fee but before tax. 3 Yield (before tax and fees) for underlying investments in the Fund. 4. Where applicable, the Base Fund Fee includes an estimated for on-related underlying fund charges.
The Total Fund Fees comprise the Base Fund Fee and any estimated Performance Fee. Please refer to the Product Disclosure Statement for more information as to how these are calculated. 6. Please note past performance is not a guarantee of future returns

Shares 14.63%

Bonds 13.24%

High Yield & Unrated

Please refer to the 'Glossary for the Monthly Fact Sheet' at milfordasset.com/fact-sheet-ks for more information about the data published within this document.

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Investment Grade

Bonds 61.19%

10.94%

Cash and Other



Cash and Other 10.94%

Country Exposure

New Zealand 29.24% Australia 22.96%

Global 36.86%

Current Asset Allocation