KiwiSaver Conservative Fund

Portfolio Investment Entity



Portfolio Managers





lark Riggall Co-Portfolio Manager

The Fund returned 0.8% in June and is now up 3.7% over the past year, continuing a recovery from March's weakness. Market volatility remains elevated but supported by extraordinary levels of monetary and fiscal intervention.

June was generally a positive month for both bonds and shares. Bonds continue to benefit from central bank bond buying and an outlook for an extended period of extremely low interest rates. Corporate bonds, to which to Fund is more exposed than government bonds, have especially benefitted. June saw notably strong performance from Australian dollar and global corporate bonds. We have further increased this exposure as we believe valuations remain sufficiently attractive considering ongoing central bank support, especially for investment grade rated bonds. The Fund's shares also contributed well to its return in June with global and Australasian shares extending gains. This included notable performance from Australian supermarkets Coles and Wesfarmers, recent portfolio additions. We have however marginally reduced the share allocation given valuation levels and earnings uncertainty.

That said, we believe there remain opportunities to find attractively priced shares which should deliver reasonable but lower risk returns and allow the Fund to keep up with the broader market. In summary, we reiterate last month's message that an overall defensive Fund setting is appropriate; more cash, fewer bonds (especially lower rated bonds) and shares than the long run neutral.

To view Milford's July 2020 Market and Economic Review please see milfordasset.com/fact-sheet.

External Ratings



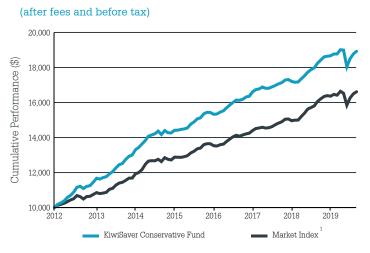
Milford KiwiSaver Conservative Fund received a FundSource Rating of <u>'AAA'</u> in April 2019

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Consumer NZ People's Choice Award - KiwiSaver

Cumulative Fund Performance



Assumes the growth of \$10,000 invested at the Fund's inception date.

Key Fund Facts

Awords

| Objective ² | Moderate returns and protect capital over a minimum of three years | | | | |
|------------------------------|--|--|--|--|--|
| Description | Diversified fund that primarily invests in fixed interest securities, with a moderate allocation to equities | | | | |
| Target Allocation | 82% Income Assets / 18% Growth Assets | | | | |
| Neutral FX Exposure | 0% | | | | |
| Net Asset Value (NAV) | \$183.7 M | | | | |
| Yield ³ | 1.97% | | | | |
| Average Credit Rating | A- | | | | |
| Duration | 2.33 years | | | | |
| Buy-sell Spread | None | | | | |
| Inception Date | 1 October 2012 | | | | |
| Benchmark | Not applicable | | | | |
| Base Fund Fee ⁴ | 0.95% | | | | |
| Performance Fee | Not applicable | | | | |
| Total Fund Fees ⁵ | 0.95% | | | | |
| | Lower risk Higher risk | | | | |
| Risk Indicator | 1 2 3 4 5 6 7 | | | | |
| | Potentially lower returns Potentially higher returns | | | | |



Zenith FundSource Fund Manager of the Year

Investment Performance after fees as at 30 June 2020⁶

Unit Price: \$1.8629

| | 1 Month | 3 Months | 1 year | 3 years (p.a.) | 5 years (p.a.) | Since inception (p.a.) |
|-------------------------------------|---------|----------|--------|----------------|----------------|------------------------------|
| Milford KiwiSaver Conservative Fund | 0.83% | 4.90% | 3.75% | 5.47% | 5.95% | 8.58% |
| After Tax 10.50% | 0.73% | 4.53% | 3.30% | 4.99% | 5.41% | 7.94% |
| After Tax 17.50% | 0.67% | 4.29% | 3.00% | 4.67% | 5.04% | 7.52% |
| After Tax 28.00% | 0.58% | 3.93% | 2.56% | 4.19% | 4.51% | 6.89% |
| Market Index ¹ | 0.71% | 4.85% | 3.46% | 5.68% | 5.64% | 6.78% |

Top Equity Holdings

| Holdings | % of Fund's NAV | |
|-----------------------|-----------------|--|
| Spark New Zealand | 0.54% | |
| Transurban Group | 0.54% | |
| Woolworths | 0.42% | |
| Contact Energy | 0.36% | |
| American Waters Works | 0.34% | |
| GPT Group | 0.33% | |
| Mirvac Group | 0.32% | |
| Wesfarmers | 0.30% | |
| Telstra Corp | 0.27% | |
| Amazon | 0.26% | |

Current Asset Allocation

Fund Portfolio Mix

| | Actual Investment Mix | Neutral Investment Mix |
|------------------------------|--------------------------|---------------------------|
| Effective Cash [#] | 12.80% | 6.00% |
| New Zealand Fixed Interest | 23.96% | 35.00% |
| International Fixed Interest | 49.08% | 41.00% |
| New Zealand Equities | 1.97% | 3.00% |
| Australian Equities | 2.44% | 3.00% |
| International Equities | 6.50% | 8.00% |
| Listed Property | 2.41% | 4.00% |
| Other | 0.84% | 0% |

The actual cash held by the Fund is 8.24%. Effective Cash reported above is adjusted to reflect the Fund's notional positions (e.g. derivatives used to increase or reduce market exposure).

Top Fixed Interest Holdings

| Holdings | % of Fund's NAV |
|-----------------------|-----------------|
| NZLGFA 1.5% 2029 | 1.42% |
| Housing NZ 3.36% 2025 | 1.24% |
| John Deere 1.75% 2024 | 1.12% |
| NZLGFA 3.5% 2033 | 1.11% |
| Westpac 2.22% 2024 | 1.11% |
| ASB Bank 1.83% 2024 | 1.10% |
| ANZ Bank 3.03% 2024 | 0.99% |
| ING Group 1.45% 2024 | 0.96% |
| NHFIC 1.41% 2032 | 0.94% |
| NZLGFA 1.5% 2026 | 0.94% |

Note: Fixed interest securities are reported in the following format: Issuer name, interest (coupon rate), maturity year.

1. The Fund does not have a performance benchmark, hence a market index has been included for comparison purposes. See the Statement of Investment Policy and Objectives for more details on the market index. The market index is a blend of indices that represent the Fund's neutral asset allocation. Note the Fund's investment strategy is designed to achieve its objective, which may mean that at times, the returns of the market index may not be an appropriate measure. **2**. After the base fund fee but before tax. **3**. Yield (before tax and fees) for underlying investments in the Fund. **4**. Where applicable, the Base Fund Fee includes an estimate of non-related underlying fund charges. **5**. The Total Fund Fees comprise the Base Fund Fee and any estimated Performance Fee. Please refer to the Product Disclosure Statement for more information as to how these are calculated. **6**. Please note past performance is not a guarantee of future returns.

Shares 13.32%

Bonds 9.52%

High Yield & Unrated

Please refer to the 'Glossary for the Monthly Fact Sheet' at milfordasset.com/fact-sheet-ks for more information about the data published within this document.

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Investment Grade

Bonds 63.52%

13.64%

Cash and Other



Cash and Other 13.64%

Region Exposure

New Zealand 27.55% Australia 24.75%

Global 34.06%

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